

We're Hiring!

Position:

Director, Private Client Sales (Full-Time)

Overview:

GreensKeeper is a privately owned boutique wealth management firm with a 12-year track record of success. We are looking to hire an exceptional salesperson to join our tight-knit team and further accelerate our growth.

Job Description:

You are an experienced and motivated salesperson with a proven track record of achieving and exceeding sales targets. Your responsibilities will include expanding our client base of high-networth individuals, families, business owners and family offices. You are interested in building direct client relationships and enhancing the firm's market presence. You may be an Investment Adviser (IA) who enjoys building a client base but would prefer to have partners to manage the portfolios and compliance.

This is a unique opportunity to join a fast-growing organization where you can be at the core of the company's growth.

Required Skills/Experience:

- You can attract a minimum of \$10-20 million of new AUM annually from a diverse group of high-net-worth clients (must have a built-in network).
- Driven, with a passion for building and maintaining long-term client relationships.
- Impeccable reputation for being trustworthy.
- Strong understanding of financial markets and industry regulations.
- Canadian Securities Course (CSC) designation or otherwise registerable as a Dealing Representative for an Exempt Market Dealer.

What's in it for you?

- Competitive base salary, unlimited earning potential and full benefits.
- The independence and flexibility of an entrepreneurial organization where you can showcase your unique talents.
- Freedom to work remotely.
- A fun and collegial firm culture.
- Management focused on helping you grow and succeed.

How to Apply:

Please submit your resume in confidence via email to <u>careers@greenskeeper.ca</u>. We thank all applicants for showing an interest in this position. Only candidates selected for an interview will be contacted.



Fund Overview

The fund invests in a concentrated portfolio (15-20 stocks), primarily in equities from any sector and market capitalization.

Fund Details

| Load Structure | No Load | | | | | |
|----------------------------|--|-----------|-------------|--|--|--|
| Perf. Fee | 20% over 6.0% annual hurdle. High-water mark (perpetual). | | | | | |
| Registered Plan Status | 100% Eligible (RRSPs, TFSAs, RESPs, RDSPs, LIRAs, RIFs, etc.) | | | | | |
| Inception Date | November 1, 2011 | | | | | |
| Type of Fund | Long equity, Long-term capital appreciation | | | | | |
| Fund Category | Global Equity | | | | | |
| Currency | CAD | | | | | |
| Valuations | Monthly | | | | | |
| Redemption | Monthly on 30 days' notice | | | | | |
| Distribution Frequency | Annually (December) | | | | | |
| | Class A | Class F* | Class G** | | | |
| Fund Codes | GRN 101 | GRN 105 | GRN 107 | | | |
| NAV | \$24.28 | \$25.99 | \$21.50 | | | |
| MER (%) | 1.8% 1.3% < 1.8% | | | | | |
| Min. Initial Investment | \$150,000 | \$150,000 | \$1 million | | | |

Fund Distributions (\$/Unit Class A)

| 2015 - \$0.2939 | 2016 - \$0.5416 | 2017 - \$0.0000 |
|-----------------|-----------------|-----------------|
| 2018 - \$0.5752 | 2019 - \$0.5626 | 2020 - \$0.0000 |
| 2021 - \$0.0000 | 2022 - \$0.1440 | 2023 - \$0.0000 |

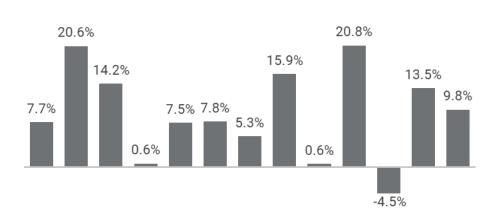
Service Providers

| Investment Manager | GreensKeeper |
|----------------------|---|
| Admin. and Registrar | SGGG FUND SERVICES INC. |
| Auditor | MNP |
| Custodian | NATIONAL BANK INDEPENDENT NETWORK |
| Legal Counsel | Borden Ladner Gervals |

Portfolio Performance (Class A)



Calendar Year Returns



2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 YTD

Annualized Compound Returns

| | 1 MO | YTD | 1 YR | 3 YR | 5 YR | 10 YR | Inception |
|------------|-------|------|-------|------|------|-------|-----------|
| Value Fund | -0.3% | 9.8% | 17.6% | 9.6% | 8.8% | 8.3% | 9.3% |

Portfolio Allocations

Sector **Asset Mix*** Technology 31.3% U.S. Equities 84.0% Financial Services 19.7% **EMEA Equities** 8.9% Healthcare & Pharma 17.3% 4.7% Insurance Cash 15.5% Industrial 5.5% Canadian Equities 2.3% Consumer & Retail 3.8% 4.7% Cash & Equivalents *based on corporate domicile Communication & Media 2.1%



Testimonials

Don't just take our word for it. See what our clients are saying:

"We began investing with GreensKeeper in 2013. A large portion of our three grandchildren's education money is guided by Michael McCloskey and his patient advice. We have a long-term view towards investing and trust in the fund's risk aversion strategy for preservation of capital. I recommend GreensKeeper to my friends and family."

Timothy B. President & CEO

"My family has known Michael for over 20 years, and we have invested in the Value Fund. He has a track record of success, and we sleep soundly at night knowing that he is growing our investments safely."

Dr. Erin R. Anesthesiologist

"I have known Michael for over 15 years and consider him a valued and trusted adviser. His prudent investment approach for the long term that ignores the short-term market volatility is the reason we have invested much of our long-term savings with him."

Erik D. Entrepreneur, President

The preceding testimonials are from existing GreensKeeper client families and may not be representative of the views of all people or investors. Certain testimonials were provided unsolicited, and others were provided by request.

The GreensKeeper Team

Michael McCloskey Founder & CIO michael@greenskeeper.ca



Michelle Tait Executive Assistant michelle@greenskeeper.ca



James McCloskey SVP - Sales james@greenskeeper.ca



Michael Van Loon Financial Analyst mvanloon@greenskeeper.ca

What Makes Us Different



Disciplined

Value Investing is simple, but not easy. At GreensKeeper, we put in the work and have the proper temperament to succeed in the stock market.



Alignment of Interests

Our founder is among our largest investors and has most of his family's net worth invested alongside our clients. Does your investment manager have any of their own money invested alongside yours?



Owner Managed

Our clients deal directly with the people making the investment decisions. Do you know who is managing your money?

Disclosures

(1) All returns are as of April 30, 2024, for Class A Units. (2) GreensKeeper Asset Management Inc. (GKAM) assumed the investment management responsibilities of the Value Fund on January 17, 2014. Before that date, the Value Fund was managed by Lightwater Partners Ltd., while Mr. McCloskey was employed by that firm. (3) Where applicable, all figures are annualized and based on Class A monthly returns since inception. The risk-free rate was calculated using the 90-day CDN T-bill rate. Class F Units are available to purchasers participating in feebared programs through eligible registered dealers. ** Class G Units are for purchasers who have over \$1 million managed by GreensKeeper and enter into a Class G Agreement with us. Class G Units are not charged a management or performance fee by the Fund as Fees are paid directly to the Manager under the Class G Agreement.

This document is intended for informational purposes and should not be construed as an offering or the solicitation of an offer to purchase an interest in the GreensKeeper Value Fund or any other GreensKeeper Funds (collectively, the "Funds"). Any such offer or solicitation will be made to qualified investors only by means of an offering memorandum and only in those jurisdictions where permitted by law. GKAM is registered in Ontario, Canada under the categories of Portfolio Manager, Investment Fund Manager, and Exempt Market Dealer. Investing in the GreensKeeper Value Fund is speculative and involves a high degree of risk. Opportunities for withdrawal, redemption and transferability of interests are restricted, so investors may not have access to capital when it is needed. There is no secondary market for the interests, and none is expected to develop. Investments should be evaluated relative to an individual's investment objectives. The information contained in this document is not and should not be construed as legal, accounting, investment or tax advice. You should not act or rely on the information contained in this document without seeking the advice of an appropriate professional advisor. Please read the Fund offering memorandum before investing.

The Funds are offered by GKAM and distributed through authorized dealers. Trailing commissions, management fees, performance fees, and expenses may all be associated with an investment in the Funds. The fees and expenses charged with this investment may be higher than the fees and expenses of other investment alternatives and may reduce returns. There is no guarantee that the investment objective will be achieved. Past performance should not be mistaken for, and should not be construed as, an indicator of future performance. The performance figures for the GreensKeeper Value Fund include actual or estimated performance or management fees and are presented for leformance. The performance or responsibility for a performance or management fees and are presented for estimates constitute GKAM's judgment as of the date of this document from sources believed to reliable, but no representations or warranty, express or implied, are made as to its accuracy, completeness or correctness. All opinions and estimates constitute GKAM's judgment as of the date of this document and are subject to change without notice. GKAM assumes no responsibility for any losses, whether direct, special or consequential, that arise out of the use of this information. Certain statements in this presentation are based on, *inter* alia, forward-looking information that is subject to risks and uncertainties. All statements herein, other than statements of historical fact, are to be considered forward-looking information and statements are based on current expectations, estimates and projections about global and regional economic conditions. There can be no assurance that such statements will prove accurate; therefore, readers are advised to rely on their own evaluation of such uncertainties. Further, to the best of GKAM's knowledge, the information throughout the presentation, but we expressly disclaim any duty to update any forward-looking information. The GreensKeeper Value Fund strategy in no way attempts to mirror the S&P/TSX or the S&P/TSX Co